



## This is our contract

Thank you for getting our contract.

It covers all our services in one step:

- Overnight cruises on board the Bassac
- Daytime cruises and Excursions
- Overnight accommodation at the Lighthouse
- Overnight accommodation at the Nam Bộ Boutique Hotel. This is a separate contract for administrative reasons, and it is included here for your convenience.

### Contract validity and changes

Our contract is always valid until the end of October this year, or the next if we are at the end of the high season.

The contract in force is the latest one we have executed and returned to you in paper.

Some terms may change within a season. Please see our change log on the back of this page.

In order to execute our contract, please:

- Print out the copies you need, *plus one for our records*  
The document will print cleanly 2-sided, each section starting on a new sheet.
- Have Ms. Nguyễn Thị Hải Yến sign all copies. (not this cover letter)
- Stamp the copies with Exotissimo SG's stamp, over the signature and across pages ("giáp lai")
- Send all copies to:  
Cty Xuyên Mékong  
144 Hai Bà Trưng  
P. Tân An, Q. Ninh Kiều  
TP. Cần Thơ
- We shall then execute and return to you all copies *save one for our records*.

From then on, we are partners.

Looking forward to working with you,

The TransMékong team

## Change log / partner contract

Date	Change log
18 Feb 2022	Published rates for 2023. Retired two services on shore.
11 Feb 2022	Amendment post-Covid: removal of the yearly price commitment for Lighthouse and Nam Bộ as the market is illegible; please ask for prices upon booking
15 Jan 2022	Amendment of article 3. Price: short term special offers to the public Introduction of Bassac River Retreat for the local public.
23 Apr 2021	Retiring the name 9Dragons in favor of just TransMékong. Any remaining reference is legacy.
06 Apr 2021	Minor updates in the general sales terms; format update after change in IT infrastructure
15 Apr 2020	Revert to 2019-2020 prices for the Bassac.
18 Feb 2020	First edition of the 2020-2021 contract.
22 Nov 2019	Lighthouse rates: corrected to match the promise of 20% off the public rates. Some rates increased, so all contracts signed before are kept as they were.
01 Aug 2019	Nam Bộ contract: the prices for extra guests are split between accommodation and breakfast, which is 50-80 kđ higher than previously, depending on the high or low season.
01 Aug 2019	Special offers: For clarity, instead of offering on the 9Dragons page a rebate on the breakfast cruise for guests who stay at the Nam Bộ with breakfast, we now offer on the accommodation's page alternate rates for breakfast in house or on a cruise.
01 Aug 2019	Inclusion of the Nam Bộ's contract in the TransMékong bundle.
25 Feb 2019	First edition of the 2020 contract

**Partner Agreement / Thỏa Thuận Đối Tác**  
**Exotissimo SG - 2022-2023**

**Between****Giữa**

**Công ty Trách Nhiệm Hữu Hạn Xuyên Mekong (TransMekong)**

Address: Địa chỉ: 144 Hai Bà Trưng, P. Tân An,  
Q. Ninh Kiều, T.P. Cần Thơ, Việt Nam

Tax code: Mã số thuế: 1800503195

Represented by: Người đại diện: Mrs. Mai Thị Nguyệt Ánh, Managing Director

Telephone #: Số điện thoại: +84 (0)292 3829 540

Fax #: Số fax: +84 (0)292 3829 541

E-mail address: Địa chỉ e-mail: office@transmekong.com

Account: Số tài khoản: 011 100 0058793

- currency - tiền tệ VND

- with bank - tại ngân hàng NH Ngoại Thương / Vietcombank Cần Thơ

- address - địa chỉ 7 Hòa Bình, Q. Ninh Kiều, Cần Thơ

- SWIFT - SWIFT BFTVNVX011

**And****Và**

**Công ty Cổ Phần Du Lịch Exotissimo Việt Nam (sau đây gọi là Exotissimo SG)**

Address: Địa chỉ: 16-18 Hai Bà Trưng,  
Phường Bến Nghé, Quận 1,  
Thành phố Hồ Chí Minh, Vietnam

Tax code: Mã số thuế: 0301466517

Represented by: Người đại diện: Ms. Nguyễn Thị Hải Yến, Vice General Manager

Telephone #: Số điện thoại: +84 (028) 3995 9898

Fax #: Số fax: +84 (028) 3995 9184

E-mail address: Địa chỉ e-mail: yennguyen@exotravel.com, anhvu@exotravel.com

in its quality as a *Local Tour Operator* (LTO), i.e. a company directly operating tours in Vietnam, herein referred to as *Exotissimo SG* or the Partner.

với tư cách là một Công ty Du lịch Lữ hành Nội địa (LTO), tức là một công ty trực tiếp điều hành tour tại Việt Nam, ở đây được gọi là *Exotissimo SG* hay Đối Tác.

**1. Scope of this agreement**

This agreement covers all the services of TransMekong: local services rendered under the name 9Dragons and cruises on board the Bassac.

**1. Phạm vi áp dụng**

Phạm vi áp dụng thỏa thuận này bao gồm các dịch vụ của TransMekong: dịch vụ tại địa phương dưới tên là 9Dragons và du hành trên tàu Bassac.

## 2. Terms specific to the Partner

This Partner Agreement is based on the General Sales Terms extended by TransMekong to its clients, as posted at <http://transmekong.com/terms#general>, and amends them for the benefit of *Exotissimo SG*.

The items of the present Partner Agreement have precedence over those stated in the aforementioned General Sales Terms where they should conflict, all other matters remaining unchanged as per the General Sales Terms.

This Partner Agreement, together with the General Sales Terms and the Booking Confirmation for a given set of Services, form the Contract between *Exotissimo SG* and TransMekong.

Any words capitalized are defined either herein or in the General Sales Terms.

### 3. Price

TransMekong extends its Partner Rates to *Exotissimo SG*.

In case of changes in the economic context, TransMekong reserves the right to change the Partner Rates.

TransMekong endeavours to protect *Exotissimo SG*'s revenue as a partner by refraining from selling the Services under the Partner Rates to any other entity than a registered partner.

The first booking executed with a new Partner will be charged based on our TO rates rather than our partner rates.

### 4. Booking

*Exotissimo SG* shall book only upon the firm order from *Exotissimo SG*'s client and, if the Services involve overnight services, inform TransMekong of the names of the passengers.

Should *Exotissimo SG* need to hold availabilities while negotiating with its client, TransMekong may hold these availabilities as a temporary option.

## 2. Điều kiện dành riêng cho Đối Tác

Thỏa Thuận Đối Tác này căn cứ vào các Điều Khoản Bán Hàng do TransMekong đề ra cho các khách hàng, đã được đăng tại <http://transmekong.com/terms#general>, và điều chỉnh chúng vì lợi ích của *Exotissimo SG*.

Các điều khoản trong Thỏa Thuận này có ưu tiên hơn so với các Điều Khoản Bán Hàng nói trên; các nội dung không được đề cập tới ở đây được giữ nguyên như trong các Điều Khoản Bán Dịch Vụ Chung.

Thỏa Thuận Đối Tác này, cùng với các Điều Khoản Bán Hàng và Thư Xác Nhận Đặt Dịch Vụ cùng nhau tạo thành Hợp Đồng giữa *Exotissimo SG* và TransMekong.

Các từ bắt đầu bằng chữ hoa được định nghĩa trong đây hoặc trong Các Điều Khoản Bán Hàng.

### 3. Giá

TransMekong áp dụng bảng giá Đối Tác với *Exotissimo SG*.

Trong trường hợp bối cảnh kinh tế biến động, TransMekong có thể thay đổi bảng giá Đối Tác.

TransMekong bảo vệ quyền lợi và thu nhập của *Exotissimo SG*, là một Đối Tác, bằng cách chỉ bán dịch vụ theo bảng giá Đối Tác cho những công ty đã ký thỏa thuận đối tác.

Dịch vụ được đặt và thực hiện lần đầu đối với một Đối Tác mới thì tính giá theo bảng giá TO, chứ không phải là bảng giá Đối Tác.

### 4. Đặt Dịch Vụ

*Exotissimo SG* chỉ đặt dịch vụ khi khách hàng của *Exotissimo SG* đã xác nhận chắc chắn, và nếu trong các dịch vụ có dịch vụ qua đêm, thông báo với TransMekong họ tên của các hành khách.

Nếu *Exotissimo SG* cần giữ chỗ khi đàm phán với khách hàng của mình, TransMekong có thể giữ chỗ tạm thời.

### 5. Partners' Area

TransMekong makes an overview page available to *Exotissimo SG* on <https://transmekong.com/partners> (the Partner's Area) under the user name **exotissimosg** and password **tkr2sa**, which may be changed upon request.

### 6. Payment terms

TransMekong shall confirm a booking according to the terms set forth in the General Sales Terms.

*Exotissimo SG* shall settle any balance of the Contract Price upon or before the end of the Services, together with any and all supplements arising during the course of the Services.

### 7. Very short term booking

For any listed cruise services booked within two calendar days of their beginning, the Partner is granted a 20% rebate, provided that the Partner did not have a booking for these services or due that day cancelled, and subject to TransMekong's confirmation of availability.

### 8. Cancellation terms

TransMekong shall confirm the cancellation a booking according to the terms set forth in the General Sales Terms.

The Client ascertains on time that the cancellation is confirmed, to avoid the risk of late cancellation charges.

### 9. Validity of the Partner Agreement

This Partner Agreement is valid from the day of its signature by both parties, and until October 31st, 2023 or the final settlement of any outstanding balance pertaining to it, whichever comes later.

This Partner Agreement can be terminated by either Party to it by a statement in writing to the other Party.

At the end or termination of this Partner Agreement, TransMekong and *Exotissimo SG* shall settle any and all outstanding balance within 15 calendar days.

Cần Thơ, on 23 Feb 2022

TransMekong

Mrs. Mai Thị Nguyệt Ánh,  
Managing Director

23 Feb 2022

### 5. Khu Vực Đối Tác

TransMekong tạo một trang giám sát cho *Exotissimo SG* tại <https://transmekong.com/partners> (Khu Vực Đối Tác) với tên truy cập là **exotissimosg** và mật mã **tkr2sa**, mà có thể thay đổi theo yêu cầu.

### 6. Điều khoản thanh toán

TransMekong xác nhận việc đặt dịch vụ dựa vào các Điều Khoản Bán Hàng.

*Exotissimo SG* thanh toán phần còn lại của Giá Hợp Đồng nếu có vào lúc kết thúc Dịch Vụ, cùng với các khoản chi phí phát sinh trong thời gian cấp Dịch Vụ.

### 7. Đặt dịch vụ trong thời gian rất ngắn

Đối với các dịch vụ du thuyền trong bảng giá đính kèm, được đặt trong vòng hai ngày trước khi bắt đầu thực hiện, Đối Tác được giảm giá 20%, với điều kiện là Đối Tác đã không có dịch vụ cùng loại hoặc cùng ngày được giữ chỗ hoặc hủy bỏ, và TransMekong xác nhận là sẵn sàng thực hiện dịch vụ này.

### 8. Điều khoản hủy dịch vụ

TransMekong xác nhận hủy việc đặt dịch vụ dựa vào các Điều Khoản Bán Hàng.

Khách Hàng đảm bảo kịp thời rằng việc hủy dịch vụ đã được xác nhận, tránh sau đó phải chịu chi phí hủy.

### 9. Hiệu lực của Thỏa Thuận Đối Tác

Thỏa Thuận Đối Tác này có hiệu lực từ ngày hai bên ký kết cho tới ngày 31 tháng 10 năm 2023 hoặc ngày thực hiện việc thanh toán cuối cùng có liên quan, tùy ngày nào đến sau.

Mỗi Bên có thể kết thúc Thỏa Thuận Đối Tác này bằng cách thông báo bằng văn bản cho Bên kia.

Vào lúc hết hạn hay kết thúc Thỏa Thuận Đối Tác này, TransMekong và *Exotissimo SG* phải thanh toán các khoản còn nợ nhau trong vòng 15 ngày.

Cần Thơ, ngày 23 tháng 2 năm 2022

Exotissimo SG

Ms. Nguyễn Thị Hải Yến,  
Vice General Manager



## Preferred Partner

### Addendum to LTO Agreement #01 2 - 2023 between Exotissimo SG and TransMékong

TransMékong extends the present terms to *Exotissimo SG* as a preferred partner. The following terms have precedence over those stated in LTO Agreement #01 2 - 2023 as signed between *Exotissimo SG* and TransMékong, any other terms remaining unchanged.

#### Booking and payment terms

TransMékong shall confirm all *nominative bookings for join-in*, i.e. non-series, non-private bookings, upon *Exotissimo SG*'s request without requiring a deposit.

Any supplements arising during the course of the trip shall be invoiced to the Passengers and settled upon check-out unless otherwise agreed with *Exotissimo SG*.

Each month, upon month end, TransMékong shall issue a list of all services rendered or otherwise invoiceable to *Exotissimo SG* within the month, and *Exotissimo SG* shall settle the outstanding balance within the 15th of the following month.

#### Validity of this Addendum

This Addendum is valid until the expiry of Partner Agreement #01 2 - 2023, or until cancellation by either party.  
for TransMékong,

Mai Thị Nguyệt Ánh  
Managing director





## Sales terms

The present are the **General Sales Terms** of TransMékong.

### 1. The Parties to the Contract

Cty TNHH Xuyên Mékong (**TransMékong**), Business License No. 1800503195 in Cần Thơ, Socialist Republic of Việt Nam, provides , services, owned and operated directly by TransMékong or through affiliates (here-under: *TransMékong*): cruise services on board the Bassac, accommodation, and destination services (collectively or severally, the *Services*).

The **Client** is the person or entity purchasing the Services from TransMékong.

A **Guest** or **Passenger** or **Participant** is any person being provided the Services of TransMékong on account of the Client.

No Party to the present Contract may misrepresent its relations to the other Parties, explicitly or implicitly, including by its subcontractors or its agents, lest the Contract be deemed cancelled on the part of that Party.

### 2. The Contract

In the absence of another agreement signed between the Client and TransMékong, the agreement between TransMékong and the Client (the **Contract** or the **Booking**) is entirely governed by the present General Sales Terms and the Booking Confirmation issued by TransMékong.

The **Contract Price** is the total value of the Contract, including all local taxes and fees and non commissionable.

The Contract is in effect from the Time of Booking Confirmation, that is the time TransMékong confirmed the booking in writing, and until settlement of all accounts pertaining to the Booking.

Any words capitalized are defined herein. Day means calendar day, *not* working day.

### 3. The Services of TransMékong

The Services for a given Booking are listed in the services schedule in the Booking Confirmation as issued by TransMékong for that Booking, at the exclusion of any other. They may include services rendered by TransMékong and some affiliates, and limited extensions thereto.

#### 3.1 Day cruises and Excursions

Guests of **join-in services** are provided the Services together with other guests, and share with them any guides, means of transportation and such during the course of the Services.

Guests of **private services** are provided the exclusive attention of any guides and use of any means pertaining to the Services. They may however come across other guests during the course of the Services.

The services identified by name are defined on the page bearing that same name at <https://mekong-delta.com> and linked to on the Services Confirmation mail. The programs may however vary depending on the tide and the current.

More generic terms, such as family policy, optional guides and overnight accommodation, are subject to our Day cruises and Excursion services policy at [https://mekong-delta.com/en/terms/services\\_policy](https://mekong-delta.com/en/terms/services_policy), as may be amended from time to time.

#### 3.2 The Bassac

The services of the Bassac include for each night on board transportation on board, accommodation of each passenger in a twin-share cabin, double- or twin-bedded, three meals, Vietnamese coffee, tea, mineral water, two visits on shore or on a small skiff, access to and from the board on a longboat.

Bassac River Retreat services may not include lunch on the last day, depending on the program as confirmed.

The following are not included in the services of the Bassac: road or speedboat transfer, except if specifically mentioned in the services schedule, personal travel insurance. Bar services and souvenirs are available for purchase on board.

## 4. Booking

A booking is made directly with TransMékong's office in Cần Thơ or at <sales@mekong-delta.com> on a first-come, first booked basis.

### 4.1 Availabilities

TransMékong's offer takes the form of an availability statement for the services, including the terms extended to the Client and the availabilities at the time of the statement.

Upon request, TransMékong may hold some availabilities on board the Bassac as a courtesy for a prospective client for a maximum of 7 calendar days, pending confirmation.

### 4.2 Conditions for booking

The conditions for booking are the following:

- the Client confirms the booking request,
- the Client remits a Deposit to TransMékong to secure the Booking. Please see the payment terms,
- the Client's account with TransMékong presents no outstanding debt.

For any overnight services, the Client shall provide in addition:

- the list of the names and details of the Guests or Passengers (**Rooming List**).

### 4.3 Confirmation

When the conditions for booking are met, TransMékong endeavours to confirm the Booking within the shortest time.

These terms apply once TransMékong has confirmed the Booking in writing.

Where TransMékong does not commit in advance (e.g. specific cabin or bedding arrangements, for single occupancy), TransMékong shall however make note of the Client's preferences and keep the possibility to optimize near the departure date.

## 5. Payment terms

The Client commits to abide by the payment terms below, lest the Contract be deemed cancelled on the part of the Client, and the cancellation policy applies.

In case of payment being overdue by 45 calendar days or more, the amount to be paid will increase at the interest rate of lending of the State Bank of Vietnam, counted from the date payment was due.

### 5.1 Accommodation

The payment terms for each accommodation apply for that service:

- Lighthouse (see: [https://mekong-delta.com/en/1\\_nights/lighthouse](https://mekong-delta.com/en/1_nights/lighthouse))
- Nam Bộ Boutique Hotel (see: [https://mekong-delta.com/en/1\\_nights/nambo](https://mekong-delta.com/en/1_nights/nambo))

### 5.2 Day cruises and Excursions

- The Client remits a **deposit** amounting to 25% of the Contract Price to secure the Booking.
- The Client pays the **balance** before the date of No-Show as defined in the cancellation policy herein.
- The Guests or, upon prior agreement, the Client, pay any **supplements arisen during the Services** at or before the completion of the Services.

### 5.3 the Bassac

If the Services include the services of the Bassac, the Client pays the **balance** before the date of **Cut-Off** as defined in the cancellation policy herein, all other payment terms remain the same as with the Day cruises and Excursions.

## 6. Cancellation Policy

Cancellation or amendment of the Booking is effective as soon as TransMékong has confirmed it in writing.

Should the Services include overnight services, the cancellation terms of these services apply to the respective services.

## 6.1 On the part of the Client

Should cancellation on the part of the Client occur on or before the Cut-Off date, TransMékong shall refund the Client with all payments made on account of the Contract.

Otherwise should cancellation on the part of the Client occur on or before the date of No-Show, TransMékong shall charge 25% of the Contract Price and refund the Client with any further payments already made on account of the Contract.

Should cancellation on the part of the Client occur after the Date of No-Show, TransMékong shall charge 100% of the Contract Price.

Payment pertaining to a cancelled booking is to be effected at the same time as if the booking were not cancelled, unless waived by TransMékong in accordance with the paragraphs above.

Should TransMékong owe the Client a refund under the terms here-above, the Client may propose to employ the balance for other services of TransMékong, or TransMékong shall refund the Client by the scheduled date of the Services, in which case the refund transfer costs remain to be borne by the Client.

In case of partial cancellation, the cancellation rules apply for the differences between the Contract Price before and after partial cancellation. In case of amendment of the date of the Services after the Cut-Off date, the cancellation policy does apply as if the booking had been cancelled.

### **6.1.1 Bassac deadlines**

- On a *join-in trip*, where the Passengers join in on a scheduled trip and accept to share the board with other passengers, the **Cut-Off** date is 21 calendar days before the scheduled departure.
- On a *private trip* or on a *chartered trip*, where the Passengers appropriate the board for the duration of the Services at the exclusion of any other, the **Cut-Off** date is 45 calendar days before the scheduled date of departure.
- Regardless of the Booking being for joining in or a private or chartered trip, the date of **No-Show**

is 5 calendar days before the scheduled departure.

### **6.1.2 Overnight accommodations**

The cancellation terms of each overnight service apply to that service. Please refer to:

- Terms and conditions of the Lighthouse (see: [https://mekong-delta.com/en/1\\_nights/lighthouse](https://mekong-delta.com/en/1_nights/lighthouse))
- Terms and conditions of the Nam Bộ Boutique Hotel (see: [https://mekong-delta.com/en/1\\_nights/nambo](https://mekong-delta.com/en/1_nights/nambo))

### **6.1.3 Day cruises and Excursions deadlines**

- the **Cut-Off** date is 7 calendar days before the scheduled start of services.
- the date of **No-Show** is 2 calendar days before the scheduled start of services.

## 6.2 On the part of TransMékong

TransMékong endeavours to give its Clients the best possible service and retain their custom, therefore shall by all means provide the Services as per the booking confirmation.

Throughout the Services of TransMékong, Guests' safety has precedence over any other considerations.

In case for any reason safety could be in jeopardy, TransMékong shall retain the right to alter or cancel any or all parts of the Services in the interest of all parties to the Contract.

In case TransMékong should cancel part of the Services, TransMékong shall propose to the Client an alternative service of equivalent value.

## **7. Force Majeure**

Are **Force Majeure** any weather condition that would affect the safety of the Services, popular movement, natural catastrophe, requisition of assets, injunction by competent authorities or the effects of any such event on the availability of the Services at the time and place

scheduled in the booking confirmation.

In case of Force Majeure, TransMékong or the Client shall not be held liable in any way for any changes or cancellation of any Services.

## **8. Passengers and Participants**

The Client ascertains that the health or otherwise particular conditions of its Guests are fit for the Services and do not pose a threat to the safety or security of the Services, to themselves as well as to others.

The Client agrees to provide further information as requested by TransMékong where necessary to facilitate the administration of the Booking.

### **8.1 Overnight services**

All bookings for overnight services are nominative.

The Client commits to inform the Guests in advance that they must be in possession of their identification and travel documents prior to starting the Services.

The Booking's payment terms and cancellation policy may be affected where overnight services are concerned.

### **8.2 Insurance**

TransMékong does not offer an insurance other than its own public liability cover. The Client advises the Guests to take a personal insurance to cover the Services.

While the recipients of the services of the Bassac, the Passengers are covered by the Bassac's third party liability ("P&I") cover, typically under the rules of the Shipowners' Club.

### **8.3 Time schedule**

For any services booked for joining in, it is the Client's responsibility that the Passengers be present on time. If the Passengers are not there for boarding and the team is not informed of their whereabouts, this is a No-Show.

#### **8.3.1 Day cruises**

For Services involving a day cruise, the time of appointment is the time of departure, and the boat may wait for the Passengers for up to 15 minutes after the

scheduled time of departure.

#### **8.3.2 Overnight cruises**

The time of appointment is 30 minutes before departure to allow for transfer to the board.

If the crew has been informed in advance of the estimated time of arrival (ETA) of the Passengers at the boarding point, the boat may wait for the Passengers for up to 30 minutes after the scheduled departure time, but no later than 10 minutes after the ETA, or reschedule a rendez-vous along the way.

#### **8.3.3 Bassac River Retreat**

The passengers may board freely, or be transferred to the board, from the time of appointment until 22:00 at the latest.

### **8.4 Client's guide**

Only paying Guests are entitled to the services of TransMékong. However, if TransMékong cannot provide as scheduled a guide speaking a language the Guests can speak, TransMékong will endeavour within practical limits to allow a Vietnamese tourist guide speaking the language of the Guests to accompany them.

## **9. Change in Economic Conditions**

Should changes in taxes or other issue legally binding to TransMékong arise from the time of Booking confirmation to the date of the Services affect the costs directly borne by TransMékong by 10% or more, the Contract Price shall be reviewed.

## **10. Applicable General Sales Terms**

The General Sales Terms and Conditions may evolve with time. The applicable General Sales Terms and Conditions are those in force at the time of the Booking, as available here and posted at [mekong-delta.com](https://mekong-delta.com) (see: [https://mekong-delta.com/en/terms/sales\\_terms](https://mekong-delta.com/en/terms/sales_terms)).

## **11. Dispute**

TransMékong's liability shall in any case of cancellation

or breach in the Contract be limited to the price already paid by the Client for that Booking.

Any claims arising from the execution of this Contract shall be resolved amicably between the parties to the Contract. Only in case no agreement could be reached should the matter be brought for arbitration to the

Vietnam International Arbitration Center at the Vietnam Chamber of Commerce and Industry, the decisions thereof being legal and binding to the Parties to the Contract.

Any claims shall be submitted in writing within 30 days of the occurrence of the cause event for any discussion of a refund, though partial or total to take place./



## Day cruises and Excursions rates - 2022 - contracted partners

The following prices are valid until 31 October, 2022

All services are offered for a minimum of 2 participants, some have other limitations, please **log in to the page bearing the service's name** at <https://mekong-delta.com> for programs and details.

Infants up to 4 y/o are welcome for free; Children up to 11 y/o pay 50%.

- We offer 20% last minute rebate for any *day cruise* bookings made within 2 calendar days of departure. This does not apply to extensions and is not cumulative.
- For any booking of a Day Cruise together with accommodation on board the Bassac or another Day Cruise, we offer a 10% rebate on the Day Cruises. This offer is not cumulative.
- See also special offers as may be present on the pages of Nam Bộ Boutique Hotel and The Lighthouse. These offers are not cumulative.

Service	per group or boat	+ per guest
<b>DAY CRUISES (a rebate may apply)</b>		
<b>Breakfast cruise to Cái Răng floating market</b>		
joining in, 2 passengers or more		635 000 đ per passenger
chartering a Mystic sampan	2 165 000 đ	+ 270 000 đ per passenger
- extension: cycling tour, joining in		220 000 đ per participant
<b>Breakfast cruise to a Khmer pagoda</b>		
joining in, 2 - 3 passengers		635 000 đ per passenger
joining in, 4 passengers or more		525 000 đ per passenger
chartering a Mystic sampan	2 165 000 đ	+ 270 000 đ per passenger
- extension: cycling tour, joining in		300 000 đ per participant
- extension: cycling tour, private	460 000 đ	+ 220 000 đ per participant
<b>Lunch cruise to a Khmer pagoda</b>		
joining in, 2 - 3 passengers		725 000 đ per passenger
joining in, 4 passengers or more		650 000 đ per passenger
chartering a Mystic sampan	2 165 000 đ	+ 255 000 đ per passenger
- extension: cycling tour, joining in		300 000 đ per participant
- extension: cycling tour, private	460 000 đ	+ 220 000 đ per participant
<b>Sunset cruise to a Khmer pagoda</b>		
joining in, 2 - 3 passengers		545 000 đ per passenger
joining in, 4 passengers or more		495 000 đ per passenger
chartering a Mystic sampan	2 165 000 đ	+ 215 000 đ per passenger
.../...		

Service	per group or boat	+ per guest
<b>Arrival in Cần Thơ on a sampan</b>		
Chartering a Mystic sampan	2 165 000 đ	+ 215 000 đ per passenger
<b>Sunset cruise on a sampan</b>		
joining in, 2 - 3 passengers		545 000 đ per passenger
joining in, 4 passengers or more		495 000 đ per passenger
chartering a Mystic sampan	1 640 000 đ	+ 215 000 đ per passenger
<b>Dinner cruise on a sampan</b>		
joining in, 2 - 3 passengers		595 000 đ per passenger
joining in, 4 passengers or more		540 000 đ per passenger
chartering a Mystic sampan	1 650 000 đ	+ 215 000 đ per passenger
<b>Day out - Gold and Green</b>		
joining in		1 215 000 đ per passenger
chartering a Mystic sampan	2 930 000 đ	+ 725 000 đ per passenger
- alternative: floating market and cruise back, private	4 575 000 đ	+ 795 000 đ per passenger
<b>EXCURSIONS</b>		
<b>Golden hour cycling tour</b>		
joining in, 2 to 3 participants		305 000 đ per participant
joining in, 4 participants or more		270 000 đ per participant
private tour	300 000 đ	+ 215 000 đ per participant
<b>Shuttle from Hồ Chí Minh City</b>		
joining in, 1 - 2 passengers, either way		270 000 đ per participant
joining in, 3 passengers or more, either way		240 000 đ per participant
- way back after Bassac along Cần Thơ - Cái Bè		free



## Day cruises and Excursions rates - 2023 - contracted partners

The following prices are valid from 1st November, 2022, and until 31 October, 2023

All services are offered for a minimum of 2 participants, some have other limitations, please **log in to the page bearing the service's name** at <https://mekong-delta.com> for programs and details.

Infants up to 4 y/o are welcome for free; Children up to 11 y/o pay 50%.

- We offer 20% last minute rebate for any *day cruise* bookings made within 2 calendar days of departure. This does not apply to extensions and is not cumulative.
- For any booking of a Day Cruise together with accommodation on board the Bassac or another Day Cruise, we offer a 10% rebate on the Day Cruises. This offer is not cumulative.
- See also special offers as may be present on the pages of Nam Bộ Boutique Hotel and The Lighthouse. These offers are not cumulative.

Service	per group or boat	+ per guest
<b>DAY CRUISES (a rebate may apply)</b>		
<b>Breakfast cruise to Cái Răng floating market</b>		
joining in, 2 passengers or more		635 000 đ per passenger
chartering a Mystic sampan	2 165 000 đ	+ 270 000 đ per passenger
- extension: cycling tour, joining in		220 000 đ per participant
<b>Breakfast cruise to a Khmer pagoda</b>		
joining in, 2 - 3 passengers		635 000 đ per passenger
joining in, 4 passengers or more		525 000 đ per passenger
chartering a Mystic sampan	2 165 000 đ	+ 270 000 đ per passenger
- extension: cycling tour, joining in		300 000 đ per participant
- extension: cycling tour, private	460 000 đ	+ 220 000 đ per participant
<b>Lunch cruise to a Khmer pagoda</b>		
joining in, 2 - 3 passengers		725 000 đ per passenger
joining in, 4 passengers or more		650 000 đ per passenger
chartering a Mystic sampan	2 165 000 đ	+ 255 000 đ per passenger
- extension: cycling tour, joining in		300 000 đ per participant
- extension: cycling tour, private	460 000 đ	+ 220 000 đ per participant
<b>Sunset cruise to a Khmer pagoda</b>		
joining in, 2 - 3 passengers		545 000 đ per passenger
joining in, 4 passengers or more		495 000 đ per passenger
chartering a Mystic sampan	2 165 000 đ	+ 215 000 đ per passenger
.../...		



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Service	per group or boat	+ per guest
<b>Arrival in Cần Thơ on a sampan</b>		
Chartering a Mystic sampan	2 165 000 đ	+ 215 000 đ per passenger
<b>Sunset cruise on a sampan</b>		
joining in, 2 - 3 passengers		545 000 đ per passenger
joining in, 4 passengers or more		495 000 đ per passenger
chartering a Mystic sampan	1 640 000 đ	+ 215 000 đ per passenger
<b>Dinner cruise on a sampan</b>		
joining in, 2 - 3 passengers		595 000 đ per passenger
joining in, 4 passengers or more		540 000 đ per passenger
chartering a Mystic sampan	1 650 000 đ	+ 215 000 đ per passenger
<b>Day out - Gold and Green</b>		
joining in		1 215 000 đ per passenger
chartering a Mystic sampan	2 930 000 đ	+ 725 000 đ per passenger
- alternative: floating market and cruise back, private	4 575 000 đ	+ 795 000 đ per passenger
<b>EXCURSIONS</b>		
<b>Golden hour cycling tour</b>		
joining in, 2 to 3 participants		305 000 đ per participant
joining in, 4 participants or more		270 000 đ per participant
private tour	300 000 đ	+ 215 000 đ per participant

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## Bassac rates - contracted partners

### Rates offered until Oct 31. 2022

The following is displayed in **Việt Nam đồngs**, net of all taxes and per night on board.

These rates are based on a Diesel oil price reference: 16676đ per liter of DO, on 18 Feb 2020. Should the public price of Diesel oil increase by 10% or more, the rates will increase by 3.5% or more pro rata, applicable to all bookings committed 15 days or more after the change, and the Diesel oil price reference will be updated.

### Joining in along programmed journeys

Number of passengers	1 or 2 passengers;	3 to 12 passengers;	13 pass. or more
Per night and per passenger	đ4 450 000	đ4 050 000	đ3 820 000

### Private or chartered trips

Duration	Ship rental;	Service per passenger;	All rates are <i>per night</i>
Over one night	đ42 930 000	đ1 430 000	logistics supplements may apply. <sup>1</sup>
Longer trips	đ39 470 000	đ1 430 000	<a href="#">contact us</a>

### Other terms

#### Price modifiers

Single cabin suppl.	+50% per single occupancy; typ. for an odd number of passengers
Kids rebate	-50% for kids under 12 years old
Infants	-100% Free of charge for kids under 2 years old
Late Booking rebate	-20% for departure within 48 hours of booking <sup>2 3</sup>

### Rates offered from Nov 01. 2022 until Oct 31. 2023

The following is displayed in **Việt Nam đồngs**, net of all taxes and per night on board.

These rates are based on a Diesel oil price reference: 16676đ per liter of DO, on 18 Feb 2020. Should the public price of Diesel oil increase by 10% or more, the rates will increase by 3.5% or more pro rata, applicable to all bookings committed 15 days or more after the change, and the Diesel oil price reference will be updated.

### Joining in along programmed journeys

Number of passengers	1 or 2 passengers;	3 to 12 passengers;	13 pass. or more
Per night and per passenger	đ4 560 000	đ4 150 000	đ3 920 000

### Private or chartered trips

Duration	Ship rental;	Service per passenger;	All rates are <i>per night</i>
Over one night	đ44 000 000	đ1 470 000	logistics supplements may apply. <sup>1</sup>
Longer trips	đ40 460 000	đ1 470 000	<a href="#">contact us</a>



## Other terms

### Price modifiers

Single cabin suppl.	+50% per single occupancy; typ. for an odd number of passengers
Kids rebate	-50% for kids under 12 years old
Infants	-100% Free of charge for kids under 2 years old
Late Booking rebate	-20% for departure within 48 hours of booking <sup>2 3</sup>

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1. The price of a chartered trip is built as follows:

**Ship rental** is just like for a simple private trip on the scheduled route.

**Accommodation and services** to the passengers are just like for a private trip on the scheduled route.

**Empty ship transfer:** If you decide to depart from another port than the regularly scheduled one, or arrive at another port than the departure port of the regularly scheduled trip on the day of your arrival, we would ask you to take charge of the expenses incurred.

As of Feb 23, 2022, the expenses amount to đ0 per hour of scheduled transfer. [☒](#) [☒](#)

2. We do not guarantee availability or departure for late bookings. [☒](#) [☒](#)
3. This rebate is cumulative with other modifiers in the price list, but not with any promotions. [☒](#) [☒](#)